

**PURE Oil Jobbers Cooperative, Inc.**  
 Board of Directors Meeting – 1<sup>st</sup> Quarter  
 Friday, March 11 & Saturday, March 12, 2022  
**Minutes**

**Friday, March 11, 2022 @ 6:00 PM ET**

Directors in attendance:

- Johnny Robertson – John’s Fuel Service – District 2
- John Fair – The Fair Companies – District 1
- Rex Jones – Cougar Oil – District 5
- Clayton Hooks – Craddock Oil Company – District 1
- Lynn Keffer – Crossroads Fuel Service – District 2
- Raybo Lisle – Gilbert Oil Company – District 4
- Will Dean – Dean Oil Company – District 5
- Rodney Brown – Deloy Brown Petroleum LLC – District 5
- Martha McPherson – Dutch Oil Company – District 1
- Steve Perry – Perry Brothers Oil Company – District 3
- Ginny Grist – Grist Oil Company – District 3
- Chris Almond – AOC, LLC – District 4
- Don Fee – Midco Petroleum – District 4
- Robert Boswell IV – Boswell Oil Company – District 3

Consultants: Chet Fream & Alan Erquitt– Compass Energy

Staff:

- Regina Casey
- Tim Kelley
- Edy Cail
- Frank Dotson

Members in Attendance:

AOC LLC - Almond Oil Company	Gainesville	FL	Chris	Almond	Elaine Almond
Boswell Oil Company	Athens	GA	Robert	Boswell IV	Emily Boswell
Bundrant Car Care	Wansboro	TN	Andy	Kelly	Lori Kelly
Burkett Oil Company Inc.	Norcross	GA	Hugh	Burkett	Melody Burkett
Chambers Oil Company	Milledgeville	GA	Horace	Chambers Jr	Amber Chambers, Horace Chambers Sr - horacechambers@gmail.com
Cougar Oil Inc.	Selma	AL	Rex	Jones	Kim Jones; Emma Jones; Rachel Graham; Chris Graham
Craddock Oil Company	McComb	MS	Clayton	Hooks	
Crossroads Fuel Service Inc.	Chesapeake	VA	Lynn	Keffer	Debbie
Davenport Energy	Greensboro	NC	Carter	Wall	Randy Cobb rcobb@davenportenergy.com
Dean Oil Company	Springfield	TN	Will	Dean	Robin Dean
Deloy Brown Petroleum LLC	Crossville	TN	Rodney	Brown	Karen Brown

Dominy Oil Company	Sandersville	GA	John	Beckworth	Mollie Beckworth
Dutch Oil Company	Columbus	MS	Martha	McPherson	Scot McPherson
Eli Roberts & Sons	Tallahassee	FL	Josh	Roberts	Chelsea Roberts
Gilbert Oil Company	Okeechobee	FL	Raybo	Lisle	
Grist Oil Company	Blakely	GA	Ginny	Grist	Randy Gordon
Home Oil Company	Cowarts	AL	Adam	Cochran	Nikki Cochran; David Bowen; Diane Bowen; Tad Kelley; Misti Kelley
John's Fuel Service Inc.	Red Springs	NC	Johnny	Robertson	Janet Robertson
McNeill Oil Company	Aberdeen	NC	Frank	McNeill Jr	Susan McNeill
Midco Petroleum	Sarasota	FL	Don	Fee	
Perry Brothers Oil Company	Americus	GA	Steve	Perry	Vangie Perry
R.W. Davis Oil Co., Inc.	Lilburn	GA	Rowdy	Davis	
Rackley Oil Inc.			Perry	Rackley	
Rossee Oil Company	Eatonton	GA	Bill	Rainey	Robin Rainey
Southern Lubes & Fuels	Calhoun	GA	David	Renz	Mary Julian Renz
Sutton Systems Sales Inc.	Norman Park	GA	John Paul	Sutton	Kristi Sutton; Chad Horne; Amanda Horne
The Fair Companies Inc.	Louisville	MS	John	Fair	Bonnie Fair
Tri Star Energy LLC	Nashville	TN	Cameron	Clinger	

Preferred Partners:

Bassman, Mitchell & Alfano	DC	Robert (Bob)	Bassman	
Bennett Pump Company	TX	Michael	Carter	Major Itule; Michael Robledo
Cobb & Cobb Promotional Products Inc.	AL	Jake	Cobb	Linda Cobb
Colonial Industries Inc.	GA	Ross	Rogers	Nancy Rogers
Compass Energy	GA	Chet	Fream	Alan Erquitt
DTN LLC	TX	Mark	Resnick	Claire Mouton
Enterprise Products LLC	TX	Jake	Herzig	
Federated	GA	Jonathon (Shea)	Higgins	
Federated	GA	John	Weaver	
Federated	GA	Ryan	Vandyke	
Flint Hills Resources	GA	Kale	Bulloch	
Heartland	FL	Alan	Levine	
Kathy Jacobs Design & Marketing	GA	Kathy	Jacobs	
Phillips 66	GA	Chris	Munday	
Saratoga Rack Marketing	CO	Theresa	Hoever	Madeline Thomas; Lane Reed, Amy Warwick
Tiger Sheep	OR	Matt	Newell	Kristy Crosby
Tri Star Energy LLC	SC	Jeff	Earles	

Friday, March 11, 2022

4:00 PM – 6:00 PM	Registration	Debussy Foyer
4:00 PM – 6:00 PM	Preferred Partner Exhibits	Debussy Foyer
6:00 PM – 7:00 PM	Opening Reception	Debussy Prefunction
7:00 PM – 9:00 PM	Dinner	Debussy Ballroom

- Thanks to our preferred partner, Federated Insurance and Saratoga, for supporting this meeting.

Saturday, March 12, 2022

7:30 AM – 8:30 AM Breakfast - Elan Prefunction

Federated sponsored the breakfast and the speaker – Attorney John Weaver – Evans & Davis Law Firm, that specializes in Estate Planning. John David Weaver is passionate about serving families and business owners, protecting their assets and providing for their loved ones. His practice is focused on estate planning and business planning. John was named a State Regents ‘Scholar and received a Bachelor’s Degree in Finance. During college, John was a member of the baseball team. Upon completing his undergraduate studies, John went on to obtain his Master of Business Administration as a Rath Scholar and his Juris Doctorate as a Comfort Scholar. John currently serves as a member of the Executive Council for the Jim Thorpe Award, which is awarded to the top defensive back in college football. John and his wife Christi have a son, Jack David. They enjoy traveling, attending sporting events, concerts and spending time with their friends and family.

Members asked questions at the end of his presentation. The presentation was well received and attended by the membership in attendance.

9:00 AM – 1:00 PM Annual Shareholders’ Meeting Elan Ballroom

9:00 – 9:10 Welcome / Opening Remarks – President Rex Jones

President Rex Jones welcomed all in attendance and thanked Saratoga and Federated for their financial support of the meeting.

9:10 – 9:15 Opening Prayer – Lynn Keffer

9:15 – 9:20 Review Antitrust Guidelines – Attorney Robert Bassman

9:20 – 9:30 Supply Recap – Rex Jones

9:30 – 9:35 Saratoga RP East –Terri Hoever/Madeline Thomas/ Amy Warwick

9:35 – 9:55 Phillips 66 – Chris Munday

9:55 – 10:05 Ross Rogers – Colonial Industries

10:05 – 10:15 Enterprise Products – Jake Herzig

10:15 – 10:25 Heartland – Alan Levine

10:25 – 10:35 Bennett Pump Company / GAS POS – Michael Carter

10:35 – 11:00 BREAK

11:00 – 11:15 Finance Report – Clayton Hooks / Edy Cail, CFO

CFO, Edy Cail & Clayton Hooks, VP, presented the December 31, 2021 Year to Date Financials for the co-op. No questions. No Discussion. Motion to Approve – Lynn Keffer 2<sup>nd</sup> by Johnny Robertson. Motion Passed.

11:15 Marketing Report – John Fair (Kathy Jacobs Design – PURE WEB PAGE)

Marketing Chair introduced Kathy Jacobs, Kathy Jacobs Design, which was awarded by the Board at the 4<sup>th</sup> Quarter board meeting the job to replace Pure’s outdated web page. Ms. Jacobs did a visual presentation that showed to design of the new web page and how it would function.

11:45 Personnel Report – Lynn Keffer

12:00 Planning Report – Ginny Gordon  
The 4<sup>th</sup> Quarter Board Minutes- 11/14-15/2021, were reviewed for approval. No Questions. No Discussion. Motion to Approve – Ginny Grist, 2<sup>nd</sup> by Robert Boswell IV. Motion Passed.

Annual meeting for 2023 is being proposed to be conducted near the same time as the Gulf Coast Trade Show in Baton Rouge, LA, but Pure’s meeting could be in New Orleans, LA – TBD.

12:10 Nomination Report – Rex Jones  
2022 PURE Board Of Directors Election Results:

District 1 (MS, LA, AR):	Clayton Hooks, Craddock Oil Company
District 2 (NC, SC, VA, WV):	John (Johnny) P. Robertson, John’s Fuel Service Inc.
District 3 (GA):	Steve Perry, Perry Brothers Oil Company
District 4 (FL):	Chris Almond, AOC LLC (Almond Oil Company)
District 5 (AL, TN):	Rodney Brown, Deloy Brown Petroleum LLC

Motion to Approve – Will Dean, 2<sup>nd</sup> by John Fair. No Questions. No Discussion. Motion Passed.

2022-2023 Officers

President – Clayton Hooks  
Vice President – Steve Perry  
Treasurer – Ginny Grist Gordon  
Secretary – Will Dean

Motion to Approve – Johnny Robertson, 2<sup>nd</sup> by Chris Almond. No Questions. No Discussion. Motion Passed.

12:15 OPEN Business – Compass Energy: Alan Erquitt – Chet Fream  
It was requested by the membership and the Board that Compass Energy educate the membership and Board on Fixed Forward Contracts.

President Clayton Hooks suggested that the co-op / Board come up with a plan to stream-line the process of making decisions so that action(s) can be taken sooner.

12:45 Adjourn

Motion to adjourn by Johnny Robertson. 2<sup>nd</sup> by Will Dean. Motion Passed.

Next meeting – 2<sup>nd</sup> Quarter Board Meeting – MAY (TBD), 2022 by ZOOM.